



ALSULTAN UNITED MEDICAL COMPANY

Corporate profile



ABOUT US

Since its inception in 2015, Sultan United Medical Company (SUMC) has emerged as a leading force in the medical product distribution and service sector in Kuwait. By fostering strong partnerships with top healthcare organizations, SUMC has earned a reputation for excellence, reliability and exceptional service.

Quality is at the core of our operations, embedded in every process and decision. Our skilled and experienced team works closely with healthcare providers to deliver solutions that uphold the highest standards of patient care.

Our Vision

To Lead in delivering specialized therapy and precision medicine by partnering with internationally renowned Healthcare Technology Leaders.

Our Core Values



Integrity



Quality



Dedication



Inclusion





OUR EXPERTISE

SUMC is driven by a diverse team of experts with deep industry experience and a shared commitment to excellence. We are focused on becoming leaders in implementing best-in-class practices across the medical field.

Recognized for professionalism and efficiency, SUMC draws strength from its talented team and visionary leadership. The founders' proven track record in building market-leading organizations reinforces our strategic direction and long-term growth.

OUR BUSINESS PARTNERS



SIEMENS
Healthineers

Medtronic

TERUMO
Aortic

 **STERIS**

Spectrum **Medical**

varian
A Siemens Healthineers Company


angiodynamics

Anatolia
genetworks

MED (TRON)[®] AG

 **IRADIMED**
Innovators in MRI Patient Care

 **DÜRR**
DENTAL

KAVO
Dental Excellence

MELAG
competence in hygiene


Renfert


iba
DOSIMETRY

 **OSYPKA**
MEDICAL

OUR HEALTH CARE SOLUTIONS

■ Diagnostic, Imaging & Therapy

■ Laboratory & Point of Care

■ Surgical

■ Dental

■ Sterilization

■ Radiation Therapy

■ Medical Sales

■ Technical Support





DIAGNOSTICS, IMAGING & THERAPY

Radiology is increasingly leveraging Artificial Intelligence (AI) to enhance medical image analysis for precise disease detection, characterization and monitoring. To improve patient access to quality care, we have established strategic partnerships with Siemens Healthineers, Medtron, IRadimed, and POLATOM offering a comprehensive portfolio of innovative radiology, cardiovascular and nuclear medicine solutions.

Our product portfolio covers the following:

- Angiography
- Computed Tomography
- Fluoroscopy Equipment
- Digital Solution
- Magnetic Resonance Imaging
- Mammography
- Mobile C-arms
- Molecular Imaging
- Radiography System
- Robotic X-ray
- Ultrasound Machines
- Echocardiography Systems
- HOTLAB Accessories
- Radiopharmaceutical
- Non-magnetic Patient Monitor and IV Infusion Pumps
- Contrast Media Injectors



LABORATORY & POINT OF CARE

In partnership with Siemens Healthineers and Anatolia Geneworks, we provide a comprehensive range of Laboratory, Molecular and Point-of-Care solutions to support hospitals in delivering fast, accurate and reliable results. Our integrated solutions are designed to optimize clinical workflows, enhance diagnostic efficiency and improve patient care across all hospital departments.

Laboratory Diagnostics:

- Clinical Chemistry
- Immunoassay
- Plasma Proteins Testing
- Hemostasis Testing
- Hematology Testing
- Drug Testing
- Allergy Testing

Laboratory Automation

- Total Lab Automation Solution
- Digital Solution

Molecular Diagnostics

- Extraction & Amplification
- Real-time PCR Kits

Point of Care (POC) Testing

- Cardiac Testing
- Blood Gas Testing
- Diabetes Testing
- Urinalysis Testing
- POC Informatics

SURGICAL & CONSUMABLES

In partnership with Medtronic and Bariatric Solutions, SUMC delivers highly innovative surgical solutions designed to support health-care providers in delivering safe, reliable and advanced patient care.

Our comprehensive portfolio spans electrosurgical technologies, advanced surgical instruments, robotic-assisted surgery, ENT solutions, gastrointestinal innovations and a full range of consumables and disposables, ensuring end-to-end support across multiple surgical specialties.

Surgical & Advanced Technologies

- Electrosurgical Generators
- Vessel-Sealing Devices
- Powered Stapling Devices
- Ultra-Universal Staplers
- Surgical Energy and Transformative Solutions
- Flouptics fluorescence image-guided surgery (Getinge)

Robotics (RAS)

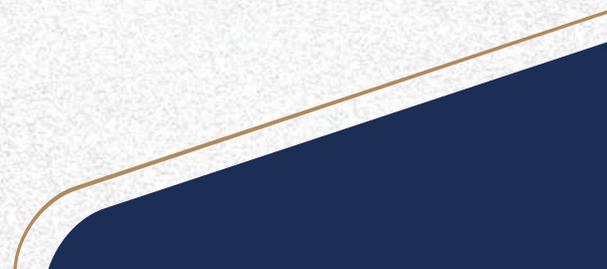
- Hugo™ Robotic-Assisted Surgery System

ENT Portfolio (5,000+ products)

- Powered Surgical Equipment
- Nerve Monitoring Systems
- EM Navigation
- ENT Consumables

Consumables & Disposables

- Surgical Sutures
- Hernia Repair Solutions
- Laparoscopic Surgery Trocars
- VersaOne™ Access Systems
- Optical, Bladed, Blunt-Tip and Bladeless Trocars
- VersaOne™ Fascial Closure System
- Single-Incision and Transanal Surgery Solutions
- SurgiSleeve™ Wound Protectors
- Port-Site Closure Devices
- Thoracic Trocars



DENTAL

As a trusted dental supplier, we provide comprehensive support for dental professionals across all aspects of their practice. Whether establishing a new clinic, redesigning an existing facility, or managing ongoing supply needs, we offer an extensive range of dental equipment and consumables, surpassing the offerings of typical distributors.

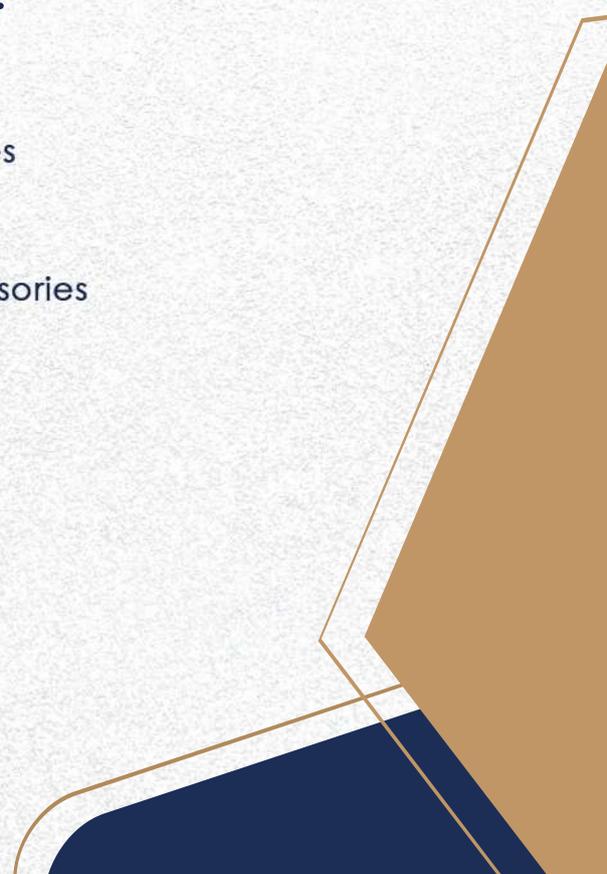
Our portfolio includes leading brands such as Kavo GmbH, MELAG GmbH, Renfert GmbH, Dürr Dental SE, Zubler GmbH, Olident SP, HPdent GmbH & Beyonddent ensuring access to high-quality, reliable products.

Beyond supplies, we provide a full suite of services, including office design, equipment installation, diagnostics, maintenance, and repair.

Our trained technical team is equipped to service a wide variety of brands and models, ensuring optimal performance and minimal downtime for dental practices.

Our Product Portfolio covers the following:

- Dental Practice Equipment & Accessories
- Dental Imaging & Digital Diagnostic & Accessories
- Dental Instruments & Handpieces
- Dental Lab Equipment's & Lab Materials & Accessories
- Dental Education Equipment
- Dental Sterilization Equipment's & Accessories
- Dental Central Compressor & Central Suction
- Dental Restoratives Materials & Accessories
- Dental Whitening Devices & Materials





STERILIZATION & INFECTION PREVENTION TECHNOLOGIES

In partnership with Steris, we provide advanced Sterilization and Infection Prevention Technologies (IPT) to help healthcare facilities eliminate or control microorganisms on medical devices, instruments, surfaces and within clinical environments. These solutions are designed to prevent healthcare-associated infections (HAIs), enhance patient and staff safety and support compliance with stringent regulatory standards. Together with Steris, we emphasize infection prevention and sterilization as a core part of our mission to deliver safe, reliable, and high-quality healthcare solutions.

Our Product Portfolio covers the following:

- Manual Washing and cleaning of soiled instruments
- Automated Washer Disinfectors
- Low and High Temperature Sterilization
- Instrument Cleaning Chemistries
- Sterility Assurance products
- Manual & Automated Endoscopy reprocessing technologies



RADIATION THERAPY

Cancer represents a significant and growing global health challenge. In partnership with Varian, a Siemens Healthineers company, we are accelerating the continuum of cancer care—from diagnosis through therapy and into survivorship. Together, we are advancing innovations in oncology to help shape a future free from the fear of cancer.

Our Product Portfolio covers the following

- Radiosurgery
- Radiotherapy
- Brachytherapy
- Adaptive Therapy
- Software Solutions, including Oncology Information Systems (OIS),
- Treatment Planning Systems (TPS) and Quality Assurance (QA)



MEDICAL SALES

Our Medical Sales division supports a wide range of high-acuity clinical environments, including Intensive Care Units (ICU), Pediatric Intensive Care Units (PICU), Neonatal Intensive Care Units (NICU), Emergency Departments (ER), Cardiology departments and Cardiac Surgery units. We deliver essential consumables and capital equipment that enable critical care, emergency response and advanced cardiac interventions.

We work directly with clinicians, nurses, perfusionists and biomedical teams to ensure that every product supports patient safety, procedural efficiency and clinical outcomes, from bedside care to complex interventional and surgical environments.

Critical Care & Emergency Solutions

- Hemodynamic monitoring
- Intra-cranial pressure (ICP) monitoring
- Invasive & non-invasive pressure monitoring lines
- Central Venous Catheters (CVCs)
- Ventilators and respiratory support systems
- Infusion & syringe pumps
- Defibrillators
- Patient monitoring systems
- Safety syringes and needles

Cardiology & Cardiac Surgery

- Interventional Cardiology and IR consumables
- Holter monitoring and ambulatory ECG solutions
- Cardiopulmonary bypass (CPB) systems and consumables
- Perfusion circuits and accessories
- Extracorporeal Life Support (ECLS / ECMO)



TECHNICAL SUPPORT

At SUMC, our service philosophy is centered on long-term partnerships, with a clear focus on maximizing our customers' return on investment through enhanced system performance and optimal utilization.

Our team of highly experienced Application and Service professionals ensure not only the highest system uptime but also keeps customers informed of the latest technological developments. We provide strategic guidance on system upgrades to ensure your operations remain aligned with current and future requirements.

We understand that every customer has unique needs. By actively listening and incorporating your feedback, our service engineers design and deliver customized service programs that provide the most effective solutions for your organization.

Our Product Portfolio covers the following:

- Pre-sales support, including site planning and requirement assessment.
- Post-sales technical support to ensure smooth operations.
- Professional management of customer inquiries and complaints.
- Installation, commissioning, and technical operation of new equipment.
- Technical support for equipment under warranty or service contract.
- Clinical support and user training.
- 24/7 dedicated customer support services.

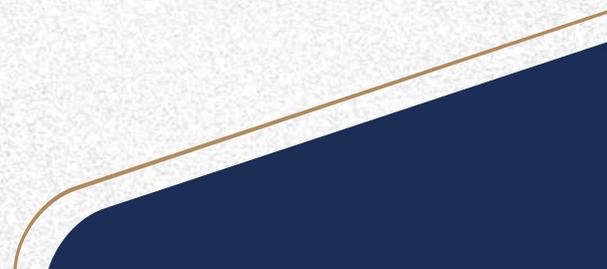


OUR EDUCATION

In the healthcare sector, informed decision-making and advanced clinical skills are essential to delivering safe, effective and high-quality patient care. As medical technologies continue to evolve, continuous education and professional development remain critical to achieving optimal clinical outcomes.

At SUMC, education and training are central to our commitment to healthcare excellence. We deliver comprehensive programs that support healthcare professionals across Diagnostics, Imaging, Surgical, and Robotic disciplines enabling the effective adoption of advanced medical technologies.

Through structured training and close collaboration with our global partners, SUMC provides accredited classrooms, virtual and hands-on learning opportunities that enhance clinical expertise, strengthen performance and contribute to improved patient outcomes in line with international standards.





MECOMED CERTIFICATION

SUMC is a certified member of Mecomed (Middle East Medical Devices Association), the region's leading trade association representing the medical technology industry. SUMC is also an associate member and is TPI-certified under Mecomed's Third-Party Intermediaries program.

This certification reflects our strong commitment to operating in accordance with internationally recognized ethical, compliance, and regulatory standards. It further underscores SUMC's dedication to integrity, patient safety, and building responsible, long-term partnerships across the healthcare sector in Kuwait and the wider region.



OUR KEY CLIENTS



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